

STATE OF ILLINOIS        )  
  ) SS  
COUNTY OF DU PAGE     )

I, Lynn Curiale, City Clerk of Wood Dale, Illinois DO HEREBY CERTIFY that as such City Clerk and keeper of the records, that the foregoing is a true and correct copy of Resolution **#R-21-23 A RESOLUTION APPROVING AN AGREEMENT BETWEEN THE CITY OF WOOD DALE AND CONCENTRIC INTEGRATION FOR SCADA SUPPORT SERVICES FOR FY 2022 IN AN AMOUNT NOT TO EXCEED \$23,820**

Passed by The City of Wood Dale, Du Page County, Illinois, IN WITNESS WHERE OF, I have hereunto subscribed my name and affixed the seal of the City of Wood Dale, this 20<sup>th</sup> day of May, 2021.



Lynn Curiale, City Clerk

SEAL



**Resolution #R-21-23**

**A RESOLUTION APPROVING AN AGREEMENT BETWEEN THE CITY OF WOOD DALE AND CONCENTRIC INTEGRATION FOR SCADA SUPPORT SERVICES FOR FY 2022 IN AN AMOUNT NOT TO EXCEED \$23,820**

Passed: May 20, 2021  
Published in Pamphlet Form: May 21, 2021

I, Lynn Curiale, as the City Clerk for the City of Wood Dale, hereby certify that the attached Resolution is a true and correct copy of **#R-21-23**  
**A RESOLUTION APPROVING AN AGREEMENT BETWEEN THE CITY OF WOOD DALE AND CONCENTRIC INTEGRATION FOR SCADA SUPPORT SERVICES FOR FY 2022 IN AN AMOUNT NOT TO EXCEED \$23,820**  
Passed and approved by the City Council of the City of Wood Dale on May 20, 2021 and hereby published in pamphlet on May 21, 2021.



Lynn Curiale, City Clerk



**RESOLUTION NO. R-21-23**

**A RESOLUTION APPROVING AN AGREEMENT BETWEEN THE CITY OF WOOD DALE AND CONCENTRIC INTEGRATION FOR SCADA SUPPORT SERVICES FOR FY 2022 IN AN AMOUNT NOT TO EXCEED \$23,820**

**WHEREAS**, the City of Wood Dale (hereinafter referred to as the "City") is a duly organized and existing body politic and corporate governed by the provisions of the Illinois Municipal Code, 65 ILCS 5/1-1-1, *et seq.*, and its own duly adopted Municipal Code; and

**WHEREAS**, the City is authorized and empowered under the Illinois Municipal Code, and its Ordinances adopted pursuant thereto, to enter into agreements and to contract for goods and services; and

**WHEREAS**, the Mayor and the City Council of the City seek to ensure that the City is run effectively and efficiently; and

**WHEREAS**, the Mayor and the City Council of the City, seeks the **CONCENTRIC INTEGRATION** for the **SCADA SUPPORT SERVICES**; and

**WHEREAS**, these services are necessary to maintain and promote an effective and efficient City Government; and

**WHEREAS**, after diligent review of the qualifications and services of **CONCENTRIC INTEGRATION**, the Mayor and the City Council find **CONCENTRIC INTEGRATION** is the most qualified firm to perform the duties sought by the City; and

**NOW, THEREFORE, BE IT RESOLVED BY THE CITY OF WOOD DALE, DUPAGE COUNTY, AN ILLINOIS CORPORATION, as follows:**

**SECTION 1:** The recitals set forth above are incorporated herein and made a part hereof.

**SECTION 2:** The Mayor is authorized to execute said Agreement on behalf of the City of Wood Dale, which signature shall be attested to by the City Clerk.

**SECTION 3:** The City Manager, staff and/or the City Attorney shall take the steps necessary to put the terms and conditions of the Agreement into effect.

**SECTION 4:** That all ordinances and resolutions, or parts thereof in conflict with the provisions of this Resolution are, to the extent of such conflict, hereby repealed.

**SECTION 5:** That this Resolution shall be in full force and effect from and after its adoption, approval and publication in pamphlet form as provided by law.

PASSED this 20<sup>th</sup> day of May, 2021.

AYES: 7

NAYS: 0

ABSENT: Alderman Sorentho

APPROVED this 20<sup>th</sup> day of May, 2021.

SIGNED: Annunziato Pulice  
Annunziato Pulice, Mayor

ATTEST: Lynn Curiale  
Lynn Curiale, City Clerk



## Support Services Agreement 2021-2022

**Customer:** City of Wood Dale, IL

**Concentric Job Number:** 210577.00

Concentric Integration, LLC (Concentric) agrees to enter into a support agreement with the Customer to provide support services based on the "Services" indicated below and in agreement with the Terms & Conditions and Service Definitions.

### Services & Fees

- Fixed Fee Services indicates a fixed scope as described in the attached Service Definitions. Since the scope is negotiated upfront, we are able to establish this price at the beginning of the contract.
- Time and Material (T&M) Services denotes a variable scope determined by the Customer. T&M Services are requested on a case-by-case basis and are approved by a responsible representative of the Customer. Monthly invoices will be sent for T&M Services as they are used. Labor will be billed on the basis of our standard hourly billing rates for actual work time performed plus reimbursement of out-of-pocket expenses including travel costs. Labor rates differ for Concentric staff members.
  - The hourly rate charged is the same for regular hours, after hours, emergency service, weekend, holiday, and overtime.
  - There is no minimum call-out charge during normal business hours. There is a 1.0 hour minimum charge for after-hours emergency support.
  - Mileage for travel is billed at the IRS approved amount as calculated from the employee's office location to site visited during normal business hours, or from deployment location to the site visited for urgent service.
  - Travel time is charged at the same hourly billing rate indicated on the rate sheet.
- Please see the attached Rate Sheet for our current hourly billing rates. Under this agreement, there is a fixed discount on labor of 5% off those standard billing rates. Please note that the rates listed on the attached rate sheet are our current rates and may increase during the term of the project.

Description	Included	Fee
Fixed Fee Services		\$23,820
Project Management	<input checked="" type="checkbox"/>	
Proactive Maintenance	<input checked="" type="checkbox"/>	
Technology & SCADA Budget Planning	<input checked="" type="checkbox"/>	
Third-Party Support Renewals	<input checked="" type="checkbox"/>	
	<b>Total Fee</b>	<b>\$23,820</b>

## 2021 Rate Sheet<sup>1</sup>

Role	Rate	Description & Typical Duties
Principal	\$210	Provides oversight & direction. Responsible for contracts, scope, overall satisfaction.
Automation Engineer IV	\$180	Advanced controls, automation startups and project involvement. High level troubleshooting of technical issues.
Automation Engineer III	\$145	Performs and coordinates advanced design, programming, and field activities, including controls, automation startup assistance, project involvement, and high level troubleshooting of technical issues. Can be involved with client assessments and writing technical reports to set direction related to process automation and technology.
Automation Engineer II	\$130	Works as a team member to perform more advanced design, programming, and field activities (PLCs, OITs, controls, & related repairs) with direction from senior staff, typically on larger WTPs, WWTPs, and integrated systems.
Automation Engineer I	\$120	Provides panel/CAD design and programming tasks for small processes (lift stations, pump control, etc.). Provides panel/CAD design, as well as Instrumentation & Control design. Works as a team member to perform design, programming, and field activities with direction from senior staff.
IT Consultant IV	\$180	Lead industrial/automation information technology designer and responsible for commissioning, quality control, and project management. Works as a leader to coordinate work with consultants/analysts. Performs and coordinates advanced design of client networks/systems.
IT Consultant III	\$145	Performs server, network, and desktop architecture, design, management, and oversight. High level troubleshooting of network, security, and server technical issues. Works as a team leader to coordinate work with consultants/analysts. Performs and coordinates advanced design of client networks/systems.
IT Consultant II	\$125	Performs server, network, and desktop management and oversight and typical higher-level network administration duties. Can also be a project coordinator or manager.
IT Consultant I	\$110	Provides basic systems and network administration/support services. Performs PC Workstation/Server Administration services and tasks. Works as a team member for support of client systems and network administration.
Administrative Support	\$85	Coordinates purchasing and logistics/shipping for automation, controls, instrumentation, and related IT and security equipment. Prepares equipment specifications.

<sup>1</sup> Rates are subject to change on January 1 of each year.

## Time Period and Payment

---

Start Date: May 1, 2021

End Date: April 30, 2022

**Fixed Fee Services:** Payment to be made in twelve (12) equal payments of \$1,985 upon being invoiced on a monthly basis.

**Time & Material Services:** The fees for services that are not included in the Fixed Fee Services portion of this contract will be invoiced separately on a monthly basis, as they are incurred.

## Standard Terms and Conditions References

---

**Effective Date:** The Effective Date of this Proposal and the associated Standard Terms and Conditions shall be the date this Proposal is accepted as shown by Customer's dated signature.

**Third Party Materials** (See Standard Terms and Conditions Paragraphs 3.2 & 8.3):

- DOES apply
- DOES NOT apply

**Notices:** Notices required to be provided to Customer in accordance with Paragraph 16.3 of the Standard Terms and Conditions shall be delivered to the individual and address given above, unless Customer provides updated notification information to Concentric in writing

## Standard Terms and Conditions

---

Concentric Integration, LLC's Standard Terms and Conditions, Version 10 (V10), located at <http://goconcentric.com/standard-terms/> are hereby incorporated into this Project Proposal as though fully attached hereto. By signing below, each of the undersigned represents and warrants that Concentric Integration, LLC's Standard Terms & Conditions are legal, valid and binding obligations upon the parties for which they are the authorized representative.

## Acceptance

---

If this agreement is acceptable, please sign one copy and return to us. Feel free to contact me if you have any questions.

Sincerely,

CONCENTRIC INTEGRATION, LLC



Michael D. Klein, PE  
President  
MDK

CUSTOMER:  
CITY OF WOOD DALE, IL

ACCEPTED BY:

Annunziato Pulice

TITLE:

Mayor

DATE:

5/20/2021



## Service Definitions

---

### Fixed Fee Services

#### **Project Management**

Plan, schedule, and coordinate the activities that must be performed to complete the project and provide support services.

#### **Proactive Maintenance**

If included, all services described within this section will be provided by Concentric for the specified fee regardless of actual hours of work performed. Proactive Maintenance is provided for hardware that appears in the Hardware List included in this Agreement.

If included, Concentric will monitor certain aspects of the IT infrastructure, as well as perform periodic routine scheduled maintenance (detailed in the following table) in order to minimize unexpected system shutdowns by resolving issues before they reach a critical nature. Upon completion of the scheduled service, Concentric will provide written confirmation the service was completed.

Scheduled services will be provided during Standard Hours if service does not significantly impact network performance. Scheduled services that may significantly impact network performance, and are not urgently needed to maintain network security, will be scheduled during other hours as agreed upon by Concentric and the Customer. Standard Hours are considered Monday – Friday 7:30 am to 5:00 pm, excluding major holidays.



The following table details the Proactive services included under this Support Agreement, and at what frequency:

Proactive Maintenance	Minimum Service Frequency:					
	N/A	Twice Monthly	Monthly	Quarterly	Twice Annually	Annually
<b>Firewall Maintenance:</b> <ul style="list-style-type: none"> <li>Upgrade Firmware</li> <li>Review Security Logs &amp; Backup Configuration</li> </ul>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>Backup Review:</b> <ul style="list-style-type: none"> <li>Upgrade Firmware &amp; Check Free Space</li> <li>Check and Back Up Configuration</li> </ul>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>Server Maintenance:</b> <ul style="list-style-type: none"> <li>Review Windows System Logs</li> <li>Review Windows Services</li> <li>Apply Windows Updates</li> <li>Check Drive Free Space</li> <li>Verify &amp; Update Anti-Virus Software</li> <li>Verify Backups Functioning Properly</li> <li>Back Up SCADA Applications, if Applicable</li> <li>Check UPS Operation (remotely, if possible)</li> </ul>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>Server Infrastructure:</b> <ul style="list-style-type: none"> <li>Perform Updates for BIOS, Drivers, Firmware, etc.</li> <li>Review Server Hardware Operation</li> </ul>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>Server Software:</b> <ul style="list-style-type: none"> <li>Perform Backup and Anti-Virus Software Version Upgrades.</li> </ul>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>Workstation Maintenance:</b> <ul style="list-style-type: none"> <li>Apply Windows Updates</li> <li>Verify &amp; Update Anti-Virus Software</li> </ul>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>PLC, OIT, &amp; Control Panel Maintenance:</b> <ul style="list-style-type: none"> <li>Check functionality of Control Panel UPS</li> <li>Back Up Programs</li> <li>Check Status of Fuses, Circuit Breakers, &amp; Surge Protectors</li> <li>Check Control Panel Thermal Management</li> <li>Check for Environmental Issues with Water, Moisture, Dirt, Dust, etc.</li> <li>Check for published PLC vulnerabilities and recommend upgrade (to be implemented using T&amp;M Services)</li> </ul>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
<b>Radio Maintenance:</b> <ul style="list-style-type: none"> <li>Check signal strength and back up configuration</li> </ul>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
<b>SCADA Alarm Testing:</b> <ul style="list-style-type: none"> <li>Manually test critical alarms (up to 50) from SCADA to ensure they continue to work properly</li> </ul>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
<b>SCADA Patching:</b> <ul style="list-style-type: none"> <li>Apply security related updates and patches to SCADA software (excludes full version upgrades, which are handled under T&amp;M Services)</li> </ul>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>Documentation:</b> <ul style="list-style-type: none"> <li>Verify &amp; Update Network Diagram</li> </ul>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>

## Technology & SCADA Budget Planning

Budgeting for SCADA and related technology items can be used to help prioritize and guide decisions and overall budget planning for capital improvements. Concentric believes that providing advanced notice (where possible) of recommended equipment, software, security, and communications improvements will provide a much more effective planning and implementation cycle. When this service is selected, our senior level design staff intentionally review the system architecture to determine the risk and benefit of both inaction or selected improvements. Our staff discusses the recommended improvements, phasing, and costs with you and then provides a letter and prioritized table of recommended improvements that summarize the costs of the recommended initiatives.

Budget Planning & Cost Preparation - Annual	Deliverable	Included?
Budget Planning & Cost Preparation (for following fiscal year)	Budgetary Memorandum	<input checked="" type="checkbox"/>
Client: What month would you like to receive the budget letter?		

## Third-Party Support Renewals

The supported system includes hardware and software that may have applicable support and extended warranty agreements that are provided by a third party, such as the manufacturer or vendor/supplier. Once the initial installation's support/warranty period has expired, it is recommended that these agreements are maintained and renewed on a regular basis. If listed in the Included Services & Fees section of this agreement, Concentric will provide the renewals listed in the Third-Party Support Renewal list on Page 10.

Third-Party Support Renewals - Annual	Deliverable	Included?
Renew Third-Party Support Contracts	Contracts from OEM/Supplier	<input checked="" type="checkbox"/>



## Time & Materials (T&M) Services

### **Break – Fix (Repairs)**

Provide as-needed services. This service will be provided 24 hours a day, 7 days per week for the length of this agreement regardless of standard working hours. Concentric's daytime and after-hours phone number is 815-788-3600. Concentric staff typically answers the phone during standard business hours. A call center answers the phone after hours or when staff is not available to answer. Concentric will return any phone calls for urgent service within 30 minutes from when the phone call is placed, and dispatch a staff member within 60 minutes if a site visit is required.

### **Improvements**

Occasionally, staff identify small changes to the system that can have large impacts on operational efficiency, safety, and quality. These improvements can be easily designed and built without use of Consulting & Design services.

### **Consulting & Design**

Through consulting and design, a system can be effectively maintained, improved, and upgraded. This service will provide for retained smaller project design services as it relates to IT infrastructure, instrumentation & controls, and Supervisory Control and Data Acquisition (SCADA).



## Hardware List

---

If Proactive Maintenance is included as part of this Support Services Agreement, Concentric will proactively support the following hardware:

Hardware Description	Location	Quantity
Cellular Routers	Various Locations	18

## Third-Party Support Renewals

If Third-Party Support Renewals are included as part of this Support Services Agreement, renewals will be processed as listed in the table below:

Warranty	Included?	Coverage Period	Qty	Total
Cisco SMARTnet for C819 Integrated Services Routers (Serial #s FTX193680BE, FTX1937802G, FTX195380Q, FTX1953806R, FTX1953806T, FTX19538072, FTX1953806X, FTX1953806V, FTX19538075, FTX1924824G, FTX19538070, FTX19538071, FTX1953806Y, FTX19538074)	<input checked="" type="checkbox"/>	1/15/2021 – 12/31/2021	14	\$1,643
Cisco SMARTnet for ISR4331-SEC/K9 Router (Serial # FLM234411DB)	<input checked="" type="checkbox"/>	9/28/2021 – 4/30/2022	1	\$499
Cisco SMARTnet for 809 Cellular Router (Serial # JMX2046X08Q, FCW23320HBD)	<input checked="" type="checkbox"/>	1/15/2021 – 4/30/2022	2	\$719
Cisco SMARTnet for 1101 Cellular Router (Serial # FCW23510HCP)	<input checked="" type="checkbox"/>	4/17/2021 – 4/30/2022	1	\$198
Cisco SMARTnet 5512 (Serial # FTX1745107Z)	<input checked="" type="checkbox"/>	1/15/2021 – 4/30/2022	1	\$1,732
WIN-911 Customer Care Subscription License #8007947 and 8007948	<input checked="" type="checkbox"/>	8/12/2021 – 8/12/2022	1	\$1,117
Rockwell Tech Connect	<input checked="" type="checkbox"/>	9/2/2021 – 9/2/2022	1	\$4,668
			<b>TOTAL</b>	<b>\$10,576</b>